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According to the provisional survey results, the value of total retail sales in July 1987 was estimated to be $6,823 million. At 122, the overall retail sales value index was 17% higher than in July 1986, whilst the volume index, at 110, was 9% higher.

2. Compared with July 1986, retail sales of consumer durables increased by 27% in value and 18% in volume. "Other consumer goods" went up by 17% in sales value and 8% in volume, while the corresponding increases for clothing, footwear and allied products were 16% and 9%. Fuels increased by 11% in sales value and 3% in sales volume. Sales of foodstuffs, alcoholic drinks and tobacco rose by 8% in value and 6% in volume. Analysed by selected trades, sales of motor vehicles and parts increased very substantially in both value and volume. Department stores increased very substantially in sales value and substantially in volume. Supermarket sales increased substantially in value and considerably in volume. Consumer durables other than motor vehicles and parts registered considerable increases in both sales value and volume.

3. Comparing the three months May - July 1987 with the same period in 1986, total retail sales increased by 18% in value and 10% in volume. Retail sales of consumer durables showed increases of 25% in value and 16% in volume. Both "clothing, footwear and allied products" and "other consumer goods" increased by 20% in sales value and by 17% and 11% respectively in sales volume. Sales of foodstuffs, alcoholic drinks and tobacco rose by 10% in value and 6% in volume. Fuels went up by 9% in sales value and 3% in volume. Sales of both "motor vehicles and parts" and department stores increased very substantially in value and substantially in volume. Supermarkets experienced a substantial increase in sales value and a considerable increase in sales volume. Consumer durables other than motor vehicles and parts increased considerably in both sales value and volume.
When compared with June 1987, and bearing in mind that this comparison is affected by seasonal factors, total retail sales for July 1987 increased by 3% in value and 4% in volume. Sales of consumer durables went up by 5% in value and 4% in volume, while those of "other consumer goods" increased by 4% in both. Foodstuffs, alcoholic drinks and tobacco rose by 1% in sales value and 3% in sales volume. Fuels increased by 1% in both sales value and volume. Sales of clothing, footwear and allied products remained almost unchanged in value but had an increase of 2% in volume. Sales of motor vehicles and parts recorded considerable increases in both value and volume terms. "Consumer durables other than motor vehicles and parts" and supermarkets increased slightly in both sales value and volume. Department stores' sales had a negligible change in value but a slight increase in volume.

Table 1 presents the revised total retail sales figure for June 1987 and the provisional figure for July 1987. Table 2 shows the value and volume indexes of retail sales in June 1987 and July 1987 (A) for all retail trades, (B) by major trade groups and (C) by selected trades (which form part of the relevant major trade groups), with average retail sales from October 1984 to September 1985 taken as 100. Comparisons of July 1987 results with those for June 1987 and with those for July 1986 and comparisons of retail sales in the three months May to July with the same period in 1986 are also given. Graphs 1 and 2 depict, respectively, the movements of the value and volume indexes of total retail sales from September 1985 to July 1987 and the seasonally adjusted indexes and trends from September 1985 to June 1987.
### TABLE 1: TOTAL RETAIL SALES

<table>
<thead>
<tr>
<th>Item</th>
<th>Index of Retail Sales</th>
<th>June 1987</th>
<th>July 1987</th>
<th>July 1987 compared with June 1987</th>
<th>July 1987 compared with July 1986</th>
<th>May - July 87 compared with May - July 86</th>
</tr>
</thead>
<tbody>
<tr>
<td>(A)</td>
<td>FOR ALL RETAIL TRADES</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Value</td>
<td>118</td>
<td>122</td>
<td>+ 4 + 3</td>
<td>+ 17 + 17</td>
<td>+ 18 + 18</td>
</tr>
<tr>
<td></td>
<td>Volume</td>
<td>106</td>
<td>110</td>
<td>+ 4 + 4</td>
<td>+ 10 + 9</td>
<td>+ 10 + 10</td>
</tr>
<tr>
<td>(B)</td>
<td>BY MAJOR TRADE GROUPS</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Foodstuffs, alcoholic drinks and tobacco</td>
<td>Value</td>
<td>114</td>
<td>115</td>
<td>+ 1 + 1</td>
<td>+ 9 + 8</td>
<td>+ 10 + 10</td>
</tr>
<tr>
<td></td>
<td>Volume</td>
<td>106</td>
<td>110</td>
<td>+ 3 + 3</td>
<td>+ 7 + 6</td>
<td>+ 6 + 6</td>
</tr>
<tr>
<td>Fuels</td>
<td>Value</td>
<td>96</td>
<td>97</td>
<td>+ 1 + 1</td>
<td>+ 9 + 11</td>
<td>+ 8 + 9</td>
</tr>
<tr>
<td></td>
<td>Volume</td>
<td>106</td>
<td>107</td>
<td>+ 1 + 1</td>
<td>+ 3 + 3</td>
<td>+ 4 + 3</td>
</tr>
<tr>
<td>Clothing, footwear and allied products</td>
<td>Value</td>
<td>124</td>
<td>124</td>
<td>*</td>
<td>+ 17 + 16</td>
<td>+ 22 + 20</td>
</tr>
<tr>
<td></td>
<td>Volume</td>
<td>107</td>
<td>109</td>
<td>+ 2 + 2</td>
<td>+ 9 + 9</td>
<td>+ 13 + 13</td>
</tr>
<tr>
<td>Consumer durables</td>
<td>Value</td>
<td>139</td>
<td>146</td>
<td>+ 7 + 5</td>
<td>+ 31 + 27</td>
<td>+ 27 + 25</td>
</tr>
<tr>
<td></td>
<td>Volume</td>
<td>120</td>
<td>125</td>
<td>+ 5 + 4</td>
<td>+ 19 + 18</td>
<td>+ 16 + 16</td>
</tr>
<tr>
<td>Other consumer goods</td>
<td>Value</td>
<td>113</td>
<td>117</td>
<td>+ 5 + 4</td>
<td>+ 17 + 17</td>
<td>+ 20 + 20</td>
</tr>
<tr>
<td></td>
<td>Volume</td>
<td>99</td>
<td>103</td>
<td>+ 4 + 4</td>
<td>+ 8 + 8</td>
<td>+ 10 + 11</td>
</tr>
<tr>
<td>(C)</td>
<td>BY SELECTED TRADES</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Supermarkets</td>
<td>Value</td>
<td>141</td>
<td>144</td>
<td>+ 3 + 2</td>
<td>+ 27 + 23</td>
<td>+ 25 + 23</td>
</tr>
<tr>
<td></td>
<td>Volume</td>
<td>132</td>
<td>134</td>
<td>+ 2 + 2</td>
<td>+ 20 + 18</td>
<td>+ 19 + 18</td>
</tr>
<tr>
<td>Motor vehicles and parts</td>
<td>Value</td>
<td>172</td>
<td>193</td>
<td>+ 21 + 12</td>
<td>+ 44 + 50</td>
<td>+ 52 + 42</td>
</tr>
<tr>
<td></td>
<td>Volume</td>
<td>134</td>
<td>148</td>
<td>+ 15 + 11</td>
<td>+ 40 + 37</td>
<td>+ 31 + 29</td>
</tr>
<tr>
<td>Consumer durables other than motor vehicles and parts</td>
<td>Value</td>
<td>129</td>
<td>132</td>
<td>+ 3 + 2</td>
<td>+ 21 + 19</td>
<td>+ 20 + 19</td>
</tr>
<tr>
<td></td>
<td>Volume</td>
<td>116</td>
<td>118</td>
<td>+ 2 + 2</td>
<td>+ 12 + 11</td>
<td>+ 12 + 12</td>
</tr>
<tr>
<td>Department stores</td>
<td>Value</td>
<td>122</td>
<td>123</td>
<td>+ 1 + 1</td>
<td>+ 30 + 33</td>
<td>+ 33 + 36</td>
</tr>
<tr>
<td></td>
<td>Volume</td>
<td>106</td>
<td>109</td>
<td>+ 3 + 2</td>
<td>+ 22 + 25</td>
<td>+ 24 + 28</td>
</tr>
</tbody>
</table>

**Notes:**
1. "Foodstuffs, alcoholic drinks and tobacco" includes "supermarkets".
2. "Consumer durables" includes "motor vehicles and parts".
3. "Other consumer goods" includes "department stores".
4. Figures denoting changes are derived from the unrounded index figures.
5. * denotes change of less than 0.5.
Graph 1: Value Indexes of Total Retail Sales

Graph 2: Volume Indexes of Total Retail Sales

Notes: (1) Monthly average of Oct. 84 - Sept. 85 = 100
(2) The seasonally adjusted value and volume indexes and Henderson trends are compiled using the X-11 variant seasonal adjustment program of the U.S. Bureau of the Census.